

# STRATEGIC INFLUENCE WORKSHOP

## STRATEGIC INFLUENCE

BE DELIBERATE ABOUT YOUR  
INFLUENCE & IMPACT

- » *Observe*
- » *Interpret*
- » *Intervene*



### WHAT DOES IT TAKE TO INFLUENCE STRATEGICALLY AND POLITICALLY?

Mastering the art of influencing effectively will exponentially increase the chances of any individual or team's leadership impact and success.

Leveraging the Adaptive Leadership Process, this workshop shows participants how to firstly **OBSERVE** and read the play to understand what's going on in "the system". Make courageous **INTERPRETATIONS** based on the observations and lastly understand what **INTERVENTIONS** are needed to have the influence and impact you are looking for.

### IN THIS WORKSHOP YOU WILL:

- Understand the elements of adaptive leadership and how this supports your ability to influence;
- Learn how to make interpretations that are adaptive, systemic and conflictual recognising what different perspectives might exist;
- Diagnose the situation and identify the factions involved to prepare to influence and intervene appropriately.

Virtual or Face-to-face delivery  
No minimum or maximum number of participants

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